



## **5 REASONS (EXCUSES) WHY PEOPLE FAIL**

These reasons apply to our business and life. We either have the results we desire or the reasons why we didn't achieve them. Having the right mindset is paramount to your success. When you change the way you think you will change your life.

### **1. I Don't Have Time**

What are you doing to change this? Are you employed, trading hours for dollars? It's called a working income for a reason. Are you already a business owner or does your business own you? Is it the right vehicle to achieve your goals, dreams and live the lifestyle you want? Residual income is the one thing that can buy the greatest gift of all...TIME. What is your time worth? So many people claim they don't have enough time but they can tell you every player on every sports team and every score of every game. They also can tell you every detail about their favorite television show. Choose to spend your time differently and you will change your life forever. Are you ready to turn off the TV and get Tuned In, Tapped In and Turned On in your life?

### **2. I Don't Have Money**

How does that make you feel? What are you doing NOW that will ensure next year and the year after will be different? The cost of living is soaring. Do you honestly think the answer for you and your family is a J.O.B. (Just Over Broke)? If you can't afford to do this business, then you can't afford not to. Times have changed, has your thinking? Your financial future depends on it.

### **3. I'm Not a Salesperson**

Good, not that there's anything wrong with being a salesperson, but they tend to struggle. At LIVING 2B, we share, educate and inform. We have a system that does the 'selling' for us.

### **4. Is This a Pyramid?**

No. A pyramid is when you can make money without selling a product or service. This is network marketing and that is why there is so much income potential. You are able to build a business that creates residual income. That means you get paid over and over again when people buy products, thus leveraging your time, energy and effort.

### **5. I Don't Know Anyone**

While we know more people than we usually think, the majority of us don't know a lot of people. That's okay because there is a system in place that will train and assist us in building our businesses.