



## OUR INTENTION IS TO **SET** AND REACH YOUR **GOALS**

It is important to make an initial sacrifice of time to get your business off to a fast start. There is a learning curve in any new business, and by making an extra commitment of time, you will be able to shorten your learning curve and get off to the best possible start. We recommend a minimum six month commitment. You may ask, "Does goal setting really work?" You bet it does!

### GOALS MUST BE:



Dreams become goals when they are in writing.



The more specific you are with your goals, the more likely you will achieve them. For example: I want a new 2018 Bentley Continental, blue exterior two-tone paint, with cream colored seats, with the LIVING 2B Logo on the headrests, and with all of the available features.



So you know when you hit your goals and when you need to put in more effort. For example: I want to earn enough money to pay off my \$40,000 debt, put 10% down on my \$1.2 million dollar dream home. You want to make sure that the goals are quantifiable.



Goals must have a deadline attached to them. For example: I will achieve Diamond Executive with LIVING 2B by January 2019.



Written in the Present Tense For example: It is January 1<sup>st</sup> 2019 and I am a Diamond Executive.

**DREAMS** become **GOALS** when they are written down.

Find **GOALS** big enough to **INSPIRE** you, and **UNLEASH** your power.

**GOALS** give you a **VISION** that keeps you pressing on.



### I AM STARTING MY LIVING 2B BUSINESS FOR THE FOLLOWING REASONS:

Think: What is important to you? Please check all that INSPIRE you:

- Early Retirement
- New Car
- Vacation
- Home
- Charity
- New Home
- Travel the World
- Helping Family
- Children's Education
- More Family Time
- Debt Free
- Time / Freedom
- Financial Security

### TIME TO DREAM

Wouldn't it be great if you hit the lottery and were rewarded with \$5 million dollars? "What would you buy first with the money?"

### MOST IMPORTANT GOAL

What is your most important goal to achieve as a result of your new business?

### INCOME GOAL

What are your income goals?

3 Months :

6 Months :

1 Year :

3 Years :

### YOUR PERFECT DAY

Albert Einstein was quoted as saying, "Your imagination is the preview to life's coming attractions." It is now time to put your imagination to use. Pretend you have just been hired to write a screenplay about your life and the perfect day for you. Write what your perfect day would be like five years from today. Where would you wake up? What time would you wake up? What kind of house would it be? What would you do when you woke up? Who would you be having breakfast with? Where would you go? In what kind of car would you be driving around town? We invite you to write in detail what your perfect day would be like five years from now.





## COMMITMENT STATEMENT

**I/We am/are committed to the following:**

\_\_\_\_\_ hours per week to work the business.

Sharing the business \_\_\_\_\_ times per week  
(warm market, leads, or cold prospects)

Sponsoring a minimum of \_\_\_\_\_ Affiliates per month.

Be in constant communication with my Active Upline.  
(Active is someone committed to building LIVING 2B daily  
who has a positive attitude.)

**I/We hereby commit to the above goals and will be teachable, as well as  
stay in weekly communication with my/our Sponsor and Active Upline.**

PRINT NAME	DATE	SIGNATURE

PRINT NAME	DATE	SIGNATURE



## THE PRODUCTS

The PRODUCTS are at the very heart of your business and your financial future, and how they are changing the lives of so many people.

Read, view, listen and learn. The knowledge and confidence you gain will fuel your INSPIRATION, and your INSPIRATION will draw others to you like a magnet.



## GETTING SOMEONE STARTED RIGHT

If you're out of product, you're out of business! We encourage you to have enough inventory on hand to get a new person started immediately. Secondly, be sure to show your new Affiliate their Back Office, and how to place orders and view their downline. [www.living2baffiliate.com](http://www.living2baffiliate.com)

## THE FIRST 90 DAYS

When a person makes the decision to get started with the business, it is important to continue following up OFTEN during the first 90-days to help them develop their own product and income story.

## THE PROCESS

### 1 INVITE

Invite people to experience LIVING 2B by phone, social media and/or party.

### 2 SHARE

Share and invite people to a "CALL TO ACTION" about LIVING 2B with approved tools.

### 3 FOLLOW-UP

The Fortune is in the "Follow-UP."  
Follow up on days 1, 3, 5, 7, 14, 21 & 30.



Make sure your prospect is taking the products daily, and remember that most people experience their greatest results after their first, second and sometimes even third month.



### GAME CHANGER PACKAGE

Includes (6) Inspired, (6) Unleashed,  
(5) Inspired Travel, (5) Unleashed Travel



## WHO DO YOU KNOW?

If you discovered a goldmine with an unlimited supply, whom would you tell about it first? Always remember that you are offering people the gift of health and wealth.

Create a list of people you know, and make it as long as possible. The longer your list, the stronger your posture. If you have a list of 10 people and the first five say no, you will feel pressure to Sponsor the next five, and this can put you into a “begging” or “selling” mode and will greatly reduce your effectiveness. However, if you have a list of 100 and the first five say no, you have 95 other people to contact and a game plan for the next 30 days.

## DEVELOP YOUR LIST

Use the memory jogger found on pages 6 and 7 to help you make a list of at least 50 people whom you know on a first name basis, and get their email addresses. In addition, use Yelp, Yahoo Listings or Google Listings as a memory jogger. Start with the letter A and ask yourself, “Who do I know who is an Accountant, a Banker, a Carpenter...?”

## IDENTIFY & CATEGORIZE

Now that you’ve made your list of people, it’s time to categorize them properly to implement your game plan. In the left column of your list, identify those people on your list who are:

- (S)** Successful
- (P)** “People Persons”
- (I)** Influential With Others

Those that fall into a category (I) are the people you will contact first, but only with a member of your Upline assisting you.

## YOUR NEXT STEP

Once you’ve brought your prospects through the process, you can now help your new Affiliates identify and develop a Top 50 list using the “Who do you know?” worksheet. Support their efforts in introducing LIVING 2B to their list of prospects.



## PEOPLE IN YOUR LIFE

### RELATIVES

Parents  
Grandparents  
Brothers  
Sisters  
Aunts  
Uncles  
Cousins

### WHO IS YOUR...

Hairdresser  
Doctor  
Attorney  
Mechanic  
Minister  
Mailman  
Best friend

Optometrist  
Drycleaner  
Barber  
Supervisor  
Pharmacist  
Dietitian  
Pediatrician

Neighbor  
Daycare Provider  
Insurance Agent  
Counselor  
Landscapeer  
Aerobics Instructor  
Accountant

## WHO DO YOU KNOW WHO IS A...

Golf Pro  
Physical Therapist  
Chemical Engineer Student  
Accountant  
Electrical Engineer  
Bartender  
Bank Manager  
Computer Programmer  
Fire Chief  
Business Manager  
Police Officer  
Car Sales Person  
Flight Attendant  
Business Owner

Network Marketer  
Printer  
Baseball Player  
Attorney  
Pediatrician  
Football Player  
Chiropractor  
Bank Teller  
Real Estate Agent  
Nurse  
Receptionist  
Musician  
Actor / Actress  
Police Chief

Carpenter  
EMT  
College Professor  
Podiatrist  
Plant Foreman  
Sales Person  
Airline Pilot  
Politician  
Teacher  
Social Worker  
Financial Planner  
Graphic Artist  
Veterinarian  
Dancer  
Lab Technician

Telephone Lineman  
Surgeon  
Architect  
Company Executive  
Secretary  
Radio Announcer  
Anesthesiologist  
Contractor  
Electrician  
Office Manager  
TV Reporter  
Plumber  
Restaurant Owner  
Journalist  
Photographer  
Artist

## WHO SOLD YOU YOUR...

Car/Truck  
House  
Furniture  
Boat  
Office supplies  
Business clothes  
Vacuum cleaner  
Computer  
Carpets/Tile  
Curtains  
Storm Windows  
Aluminum Siding  
Vacation Package  
Air conditioner  
Groceries  
Jewelry  
Telephone System  
TV/stereo

## WHO...

is on your Christmas card list  
is very ambitious  
is the life of the party  
is considered a leader  
is looking for a new profession  
is known by everyone in town  
is a Consultant or Trainer  
was in your wedding party  
is in a high-profile job  
runs a local deli  
runs a local bagel shop  
who you play cards with  
are your college friends  
is active in your church  
is a prominent business owner  
do you respect a great deal

are your parents friends  
recently had the flu  
already takes vitamins  
has influence with others  
is from an old job  
teaches your children  
Is a fashion model  
are your golf partners  
has a successful business  
is in a job  
wants more out of life  
has a very stressful job  
is from civic activities  
is president of the PTA  
commutes to work  
edits a newspaper

is friends with the family  
is health-conscious  
often seems tired  
wants to lose weight  
is active in local politics  
likes to exercise  
is in a fraternity/sorority



**TOP 50** Write down the names of your top 50 prospects.

1		26	
2		27	
3		28	
4		29	
5		30	
6		31	
7		32	
8		33	
9		34	
10		35	
11		36	
12		37	
13		38	
14		39	
15		40	
16		41	
17		42	
18		43	
19		44	
20		45	
21		46	
22		47	
23		48	
24		49	
25		50	

**DON'T PRE-JUDGE**

Give people enough information to make an informed decision as to whether LIVING 2B is right for them.

**(S)** Successful **(P)** "People Persons" **(I)** Influential with Others



## GETTING STARTED CHECKLIST

- ENROLL with LIVING 2B.
- COMPLETE the "Who Do You Know?" worksheet.
- ACTIVATE with enough product to distribute to your "Who Do You Know?" list. (Initial and Auto-Ship order)
- REVIEW your LIVING 2B Back Office with your Sponsor.
- QUALIFY for VIP by personally enrolling two people on a minimum of 100 PV.

## WHO IS YOUR LIVING 2B SUPPORT TEAM?

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NAME

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PHONE

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EMAIL



## CALL YOUR PROSPECT

Call your prospect by the second evening after sharing product!

*"[Name], I'm just following up to make sure you are taking the LIVING 2B products."*

Give the prospect some additional testimonials to re-affirm the power of the product they are taking every day.

## RESULTS FOLLOW-UP

The scheduled follow-up is a phone call or possibly a face-to-face meeting.

## YOUR GREETING

*"I'm following up just like I said I would. So, [name], what did you like best about the INSPIRED or UNLEASHED or both?"*

There are three possible responses you should get when asking this question:

1. They haven't noticed anything.
2. They feel one of the benefits listed about the products, for example, more energy, more focus and clarity, etc.
3. They share their life-enhancing testimonial.

## YOUR RESPONSE

Regardless of their response, you should say:

*"[Name], you've only been on LIVING 2B Products for a week. As powerful a product as it is, it can only give your body the nutrients it needs to get your natural healing processes working. You'll recall that I told you many people have reported it's taken several weeks to begin seeing really significant health improvements. For some, even longer... so in order to experience the full benefit, you really need to be on the product at least 90 days."*

*(Share more life-enhancing testimonials - Remember to tell them that LIVING 2B Products does not claim to treat or cure anything.)*

They will ask "How much does it cost?" or "How do you get it?" Both questions are asking the same thing. Respond with:

*"It retails for a month supply of INSPIRE at \$99.99 and/or a month supply of UNLEASHED for \$84.99. But you can get a membership and buy wholesale around \$79.99 and \$64.99, depending on what quantity you get with each order. [Name], I can even show you later how you can get your products for free, if you're interested."*

## PROSPECT'S RESPONSE

There are three possible responses:

1. Not interested (Ask them if they know people who could use LIVING 2B Products)
2. Prefer to buy Retail (Ask for the order)
3. I'll do the membership.

If the answer is #3, ask them if they would like to know how to get their product for free. *"The way I get my product for free, is just what I did with you, and that's all I do. There are retail profits available and cash bonuses that can completely pay for your product. If you're really interested in the larger bonuses, I would love to tell you about them."*



### TIP:

*Keep records of who placed product orders and when. Create a Calendar on your phone for "LIVING 2B Sharing" and schedule reminders for your follow-up calls. This will help ensure that you follow-up when the proper amount of time has passed.*



## THE CLOSE

### EXPLAIN THE THREE OPTIONS

1. Purchase the product retail.
2. Become a member, and purchase the product wholesale.
3. Learn how to get the product for free, and make money if you choose.

### GET THEM ON THE PRODUCT

*“What I recommend you do is COMMIT to staying on the product for at least 90 days. It takes some people that long to begin to see the major changes. (Share a couple of related testimonials here - Remember to say that LIVING 2B does not claim, prevent or cure anything) Every single person that I’ve known who has stayed on the product consistently for at least 90 days, morning and night, has felt something significant.”*



### NOT INTERESTED IN THE BUSINESS

*“So get yourself a month’s supply. We have an Auto-Ship program so that every four weeks, the product arrives at your door. The last thing you want to do is run out of product, just as you’re beginning to feel better, right? You can easily change or cancel your Auto-Ship at any time.”*

Should prospects have no interest beyond consuming LIVING 2B Products, or should they choose not to be consumer, ASK if they know someone who could benefit from a product like this. Pull out the “Who do you know?” document, and play the game. People will always come up with names when you make a game of it.

### INTERESTED IN THE BUSINESS

#### Compensation Plan

Share a quick overview of the plan including: Retail Commissions, First Order Bonus, VIP Maker Bonus, Fast Start Momentum Bonus and Residual Commissions. You can use the Compensation Plan Overview to show your prospect.

#### Ordering Product

If you know 20 or more people, we recommend getting the Game Changer Package and saving 20%. If you cannot afford the Game Changer Package, then we recommend one of the other packages, like the Momentum Package or the Grand VIP Package, where you can still save up to 5% and 10%.

#### Membership

Always be ready to enroll your prospects by having your computer or phone available and online.



## **INITIAL ORDER**

Send your new Affiliate home with the enrollment package they ordered, if it all possible. Do this by keeping some inventory on hand. Give them the product they ordered and have them ship the first order to their name at your address. And when their products arrive at your home, check them off as replaced. Otherwise, you will lose track of why products are showing up at your house. Keeping inventory is up to your discretion, but has been proven to create zero lag time in building the business. Your new Affiliate goes home with a list of prospects with him/her to share the products and the tools to show them exactly what to do.

## **GET THEM ON AUTO-SHIP**

Once you have established what their initial order will be, explain the importance of being on Auto-Ship.

*"[Name], Let's go ahead and click on Auto-Ship. This keeps you from running out of product and makes sure that you don't miss out on commissions. It's something you can change or cancel 24/7, anytime within four full weeks. You'll probably find out you need more product before the four weeks end, because you'll be selling it, sharing it and using it." – Recommend maintaining a 100 PV Auto-Ship to maximize bonuses.*

## **SCHEDULE IMMEDIATE TRAINING**

Have a supply of LIVING 2B Affiliate Kits on hand so that you can provide your new Affiliates with this essential training tool. Schedule them for personal training session, and go through the LIVING 2B website. Your success will be directly related to how well you educate your new Affiliates and how quickly you get them started doing parties and sharing product.

## **INTRODUCE THE LIVING 2B WEBSITE & SOCIAL MEDIA PAGES**

Introduce your new Affiliates to their replicated website at [www.living2b.net](http://www.living2b.net) and the Affiliate Back Office at [www.living2baffiliate.com](http://www.living2baffiliate.com). This will help you to show them the broad array of information that is literally at their fingertips, including videos and printable literature for a comprehensive orientation plus in-depth training.

## **LIVING 2B INSPIRATION CALL**

Encourage your new Affiliates to be on the Monday & Friday Inspiration Calls at 12 PM ET / 11 AM CT / 10 AM MT / 9 AM PT by dialing (712) 770-4010 and entering Access Code 602696# - Staying connected is key to their success.

## **PROMOTE THE NEXT PARTY**

The more quickly you introduce new Affiliates to others in the area who are sharing their own LIVING 2B testimonials, the more confident and stronger your new Affiliates will believe in both the product and the company.

## **ENROLL NEW MEMBERS**

Place your new Affiliates in the best location in your business using the LIVING 2B Back Office. You should place Affiliates in your organization based on your desired outcome for Rank Advancement and Social Circles. Separating friends or family can have adverse effects. Make sure your new Affiliate is set up to receive information updates from the [www.Living2BInspired.com](http://www.Living2BInspired.com) website, so they will have access to all the training and support available there.



## HOSTING PARTIES

### BEFORE THE EVENT

Hosting a LIVING 2B Party is an excellent way to educate new prospects about LIVING 2B. Learn the basics of the social events, and you will be well on your way to building a successful LIVING 2B business. Be sure to visit the event calendar in your Back Office to post and check LIVING 2B events in your area.

### MAKE A GUEST LIST, AND SEND INVITATIONS

After setting a date and time for your party, go through your Contacts and FaceBook Friend's list. Invite friends, neighbors and co-workers. Encourage each guest to bring someone along. Create an event on your FaceBook page or in your Calendar and invite people to RSVP. You can choose to call everyone that RSVPs or you can call also call to confirm the non-responses to create a dialogue.

### PLAN THE EVENT

The most successful events are always ones that are planned in advance. You don't need to put in great effort here, but having a quick agenda and sticking to the LIVING 2B Flip Chart will help you relax and have a good time with your guests. Think about how you want to set things up.

### LINE UP GUEST SPEAKERS

Ask someone with great energy and a positive attitude to share the LIVING 2B Opportunity. Also, ask a few people who have product testimonials to share during the party.

### ORDER EXTRA LIVING 2B PRODUCTS FOR PARTIES AND PRIZES

If possible, be prepared with enough product for your new Affiliates to take their initial orders home with them. (Online: have their orders drop-shipped to you to replenish your stock.) By sending your new Affiliates home with their order, it shortens the lag time of getting them started in the business while they are most excited. Encourage your new Affiliates to purchase the Game Changer Package, but be sensitive to budget issues.

### PLENTY OF TOOLS

Have extra Affiliate Kits and Product available to hand out to guests and to send samples home with your new Affiliates in a "care package" (they can also purchase extras).

### MAKE IT A LIVING 2B EVENT!

Set out LIVING 2B Products for display and purchasing. Hang posters and display other LIVING 2B material so your guests can learn more about LIVING 2B.





## 1 THE DAY OF THE PARTY

Have product ready to sample and arranged on the counter or table.

## 2 HAVE FUN!

Have fun and smile! It's a party. There shouldn't be any stress. You're bringing people together to better their lives. Enjoy!

## 3 PARTY OUTLINE

You can host your party in any manner in which you are comfortable, but we recommend following the basic outline so you and your guests will get the most out of the event.

## 4 AS GUESTS ARRIVE

Provide nametags for everyone and socialize for 15 to 20 minutes.

## 5 TIME TO GET STARTED

- Have everyone take a seat in the room where you will be giving the presentation.
- The Host welcomes everyone and shares with the audience about what brought him/her in to this business and what benefits LIVING 2B has provided.
- The Host introduces speaker/s.

## 6 PRODUCT INFORMATION

- Speaker talks about the benefits of the product ingredients and how LIVING 2B can help the body.
- Tell your guests how each of the ingredients have clinical studies behind them.
- Go around the room and ask people to share their testimonials. If people are shy, ask them by name to give their testimonials. (Remember to tell everyone that LIVING 2B does not claim to treat or cure anything.)

## THE WHO DO YOU KNOW GAME

*Everyone writes down the names of people who could benefit from a product like this, by suggesting they think of those likely to have a large sphere of influence.*

*If they fill up all of the blanks on the front side, then tell them to turn over the page and continue on the back side.*

*Once the two minute game is over, tell them they can continue writing down names, then go around the room to see how many people each has listed.*

*Start by asking who wrote down eight names or more, and continue until you find the one who listed the most names. If you wish to give away a prize, we recommend you give a free travel size product only to a guest or a brand new Affiliate if they in fact came up with the most names.*

*Ask 2 to 3 people to tell everyone why they had written down just one of the people on their list, so everyone in the room can hear. After the game, ask how many of them feel they can find 10 people who could benefit from a product like this.*

*Explain to your guests that all we do is help people learn about products like this, and once they have helped two people they will become a VIP with LIVING 2B. If they help 10 people become VIPs, they have developed the foundation for what is known as a Silver Executive with LIVING 2B.*



## COMPENSATION PLAN OVERVIEW

LIVING 2B offers an aggressive, new generation compensation plan that is rapidly changing the lives of individuals. The following is a quick overview to help introduce you to some of the key benefits of this amazing compensation plan. Please refer to the complete compensation plan at [www.living2b.net](http://www.living2b.net) for full details.

## RETAIL COMMISSIONS

You can qualify for up to 20% in discounts when purchasing LIVING 2B products in bulk, so that your Retail Profits increase as well.

## FIRST ORDER BONUS - FOB

To qualify for the Maximum First Order Bonus, purchase and/or accumulate a total of 400 PV within your first 30-days or within a calendar month. The percentage paid per level and the number of levels paid-on is based on the Affiliate's qualifications as follows:

LEVEL	50 PV	100 PV	400 PV
4			2%
3			4%
2		10%	10%
1	15%	30%	30%

## RESIDUAL COMMISSIONS

Affiliates will earn a percentage of PV on up to 9 Levels in their Sponsorship Tree of Affiliates and Preferred Customers. The percentage paid per level and the number of levels paid-on is based on the Affiliate's PV and number of Personally Sponsored VIP Affiliates as follows:

(In order to qualify for the Diamond Rank Bonus Level, Diamond Affiliate must qualify for the 1st- 8th Levels.)

LEVEL	PERCENTAGE	PERSONAL VOLUME	PERSONAL VIPS	BONUS LEVEL
1	10%	50 PV	---	
2	10%	100 PV	---	
3	6%	100 PV	2 VIPS	
4	6%	100 PV	3 VIPS	
5	4%	100 PV	4 VIPS	
6	4%	100 PV	4 VIPS	
7	2%	100 PV	6 VIPS	
8	2%	100 PV	6 VIPS	
9	1%	100 PV	6 VIPS	Paid As Diamond Executive or Above

## VIP MAKER BONUS

Each time one of your personally sponsored Affiliates reaches the Rank of VIP, you will receive up to \$40 as a VIP Maker Bonus, and build a foundation for your Residual Commissions and other Bonuses.

AFFILIATE PV	PERS SPON 1 PV	PERS SPON 2 PV	VIP BONUS
100	100	100	\$20
100	100	200	\$30
100	200	200	\$40
50	100	100	\$10
50	100	200	\$15
50	200	200	\$20



## THE FAST START MOMENTUM BONUS

Got Momentum? When you personally sponsor, or order a minimum of 500 PV, and up to 2000 PV or more, within your first 30 Days, you will earn a Fast Start Bonus. If you continue the momentum in your business each 30 Days thereafter, for up to a total of 6 months, you will continue to earn a Fast Start Bonus each month up to \$400. Maximum payout will be up to \$2,400 within 6 months depending on your level of qualification.

## VOLUME QUALIFICATION LEVELS

MONTHLY FAST START MOMENTUM BONUS

VOLUME	BONUS
2000	\$400
1000	\$200
500	\$100

## BECOME A VIP

Become a VIP by personally sponsoring two Affiliates each with a minimum of 100 PV during enrollment.

## ACTIVE

You have and maintain a minimum of 50 PV within the bonus period. Bonus Periods run in 4 week segments.

## QUALIFIED

You have and maintain a minimum of 100 PV within the bonus period.

## EXAMPLE

Personally Sponsor John and Mary on a minimum of 100 PV to become a VIP, as long as you have a minimum Personal Order of 50 PV in the last 4 weeks.

## 3 EASY STEPS

Follow these three easy steps to create a solid foundation for a successful LIVING 2B business.

### STEP 1

Find two business partners willing to become product users and become a VIP.

### STEP 2

Help your new business partners each find two people who commit to using the products and building their LIVING 2B business, and become a VIP Maker.

### STEP 3

Teach step one and step two to every new business partner – who in turn will teach their new business partners – who in turn will teach their new business partners to do the same.



## **YOUR NEXT STEP**

OK, so you have listened to all of the Podcasts, watched all of the YouTube videos and read all of the sections of this guide.

## **NOW WHAT?**

You should now feel secure in the knowledge that you have received enough information to get out there and start building your LIVING 2B business!

## **MASTER YOUR CRAFT**

Doctors learn everything about the human body, accountants learn everything about numbers. You need to learn everything about LIVING 2B! The good news is that while these other professions can take years to learn and apply in the field, you don't have to wait that long. We encourage you to start your business, make mistakes and learn as you grow!

## **LISTEN TO THE YOUTUBE VIDEOS & PODCASTS... THEN LISTEN TO THEM AGAIN!**

The YouTube videos and podcasts provide you with a solid foundation to build your LIVING 2B business upon. Listen to them more than once to make sure you fully understand all the information they provide. It is amazing how much more you'll pick up on when listening to them a second, or even third time!

## **EDUCATE YOURSELF ON THE PRODUCT**

Learning more about the product will help you answer more questions when you're introducing new prospects to LIVING 2B.

## **ONGOING EDUCATION & MOTIVATION**

The LIVING 2B Inspired Series was developed to educate, motivate and inspire you each and every week. These weekly calls bring you stories and experiences from others in the field... Just like you.

## **IT DOESN'T STOP WITH YOU**

The business is all about building relationships and developing teams. Work with and train the people you Sponsor and bring into the business. As their business grows, so does yours! Make sure they get started right and have a solid foundation and fundamental understanding of LIVING 2B. The LIVING 2B Inspired module and series will help you accomplish this.

## **HAVE FUN**

This is a business, and it can be a fun one! You will meet new and exciting people with whom to share this incredible opportunity. Stay positive and have a positive influence on those around you.

## **THANK YOU**

You have taken the first steps to creating something different for your life and we want to say "Congratulations and Thank You!"

At times in our life, we forget to celebrate all of our accomplishments. Just remember, you deserve to celebrate, and to be acknowledged. Great job!